**SALES ANALYSIS DASHBOARD**

1.Introduction:It is a Sales data which has different aspects like Row ID,Order ID,Countries,Segment and so on.

We have to do analysis of this data and present it into Power BI tool so the end user can get insights easily from it and make his/her perception about this sales data.

2.Methodology:We have shown Sales and Profit by different categories like by Month,City and so on.We have taken support of different charts so make our analysis more competent and clear.be b

We have used line chart,column chart and map also to show sales of different state of different countries.

3.Requirement Analysis:In requirement analysis we have to keep focus on major aspects like end user need what it wants and how in which manner so that our project would be perfect all around.

We have to document the requirements means we have check that it is feasible,unambiguous and understandable by all.

4.Other Parameters Depending upon Project:It could be profit growth analaysis ,budget forecasting , roles and responsibilities of team members and at the end it is meeting needs of stakeholders or not.

5.Charts & Insights:We have used different charts like bar graph,line graph, column stacked chart and map graph to show our data in a best possible manner according to the requirement.

We have used line chart to show difference between sales and profit by daily basis,map graph to show sales by state of different countries by using map graph we can so output of big data in a small and precise manner.

6.Conclusion:At last we can conclude that sales analysis can be done effectively by end user with the help of different visualisations charts we have plotted according to need of end user Which gives insights of different areas like sales and profit by different benchmarks present in the original data.